



# HOTLINE

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December 2004

## ELECTION REPORT



*By Rob Sumner, Executive Director*

Earlier this year Republican legislators were predicting that they would win 86 - 88 seats in the Georgia House of Representatives, and that party switching would give them the 91 seats they need for a majority.

With their stunning takeover of the House in the general election, however, Republicans no longer need party switchers to gain a majority. Nevertheless, their majority is likely to swell with party switchers. The GOP now has the Governorship, a majority in both chambers of the General Assembly, and a majority of the Congressional Delegation.

### SENATE CHANGES ON TAP

The Republican takeover in the Senate came two years ago, so the GOP increase from 30 to 34 seats in the 56-member Senate might imply that there will be little change in Senate leadership for 2005. Not so! There will be a major shakeup in the leadership of Senate committees for the 2005 legislative session, ensuring that change and transition will continue in the Senate as well as the House of Representatives.

The chairmen of eleven Senate committees from 2004 are not returning for the 2005 session.

Those committees are:

- Banking and Financial Institutions - Chairman Don Cheeks (R) of Augusta was defeated by former Senator Charles Walker in the general election.
- Children and Youth - Chairman Ginger Collins (R) of Marietta was defeated by former House member Doug Stoner in the general election.
- Education - Chairman Joey Brush (R) of Martinez was defeated in the Republican Primary by Jim Whitehead.
- Ethics - Chairman Mike Crotts (R) did not seek re-election, but ran unsuccessfully for Congress.
- Insurance and Labor - Chairman Robert Lamutt (R) did not seek re-election, but ran unsuccessfully for Congress.
- Interstate Cooperation - Chairman Chuck Clay (R) did not seek re-election, but ran unsuccessfully for Congress.
- Judiciary - Chairman Charley Tanksley (R) did not seek re-election.
- Natural Resources - Chairman Hugh Gillis (D) resigned to take a seat on the Georgia Ports Authority. Senator Ross Tolleson (R) of Perry has been appointed chairman of this committee.
- Public Safety - Chairman Rooney Bowen (R) did not seek re-election.
- Reapportionment - Chairman Tom Price (R) did not seek re-election, and was elected to the U.S. House of Representatives.
  - Special Judiciary - Chairman Rene Kemp (D) withdrew from his race against President Pro Tempore Eric Johnson (R) of Savannah.

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# HAPPY HOLIDAYS

## PRESIDENT'S REPORT



### 2004 - 2005 President Chip Greene

In my own business, I am contemplating the next step in our growth. We have experienced what could be best described as a windfall year and it would be very easy to continue business as usual and assume that 2005 would bring the same results. I realize that this will not happen; however, it is what I do about it that will determine our success in 2005.

Our association is in a similar position. We have had several good years as far as membership and activities that we have provided to our members. However we have several opportunities presented to us this coming year that depending on how we act on them, could help or hurt our association. For example:

- The legislature will be majority Republican in both the House of Representatives and Senate when the legisla-

ture convenes in January.

- Our area meetings are being asked to be more autonomous, handling all of their own sponsors and finances.
- We are looking to expand our local meetings to other areas of the state such as Columbus, Augusta, and Warner Robins.

Some of our area meetings are experiencing low attendance and instability in location to meet. The area chairmen, myself, and the PMA staff will be meeting prior to the end of the year to address some of these issues. We want input from the members as well. What do you see we are doing well, what do we need to change, what can we do better? Please e-mail your thoughts to me at [chip-greene@bellsouth.net](mailto:chip-greene@bellsouth.net).

In closing, I hope everyone has a Merry Christmas. During your celebrations, remember; Jesus is the reason for the season!

Chip

## IMPORTANT DATES

### 2005

January 26	Board of Directors
Feb 24 - 26	Plumbing Review Course Atlanta, GA
March 4 - 5	The Foreman/Superintendent Training Macon, GA
March 26	3rd Annual Bass Tournament
June 2 - 5	King & Prince Beach & Golf Resort St. Simons Island, GA
June 23 -25	Plumbing Review Course Savannah, GA
July 14-16	Plumbing Review Course Duluth, GA
Sept 7- 10	PHCC National Convention "Network '05" Walt Disney World, FL
October 6-8	Plumbing Review Course Marietta, GA

## FULTON PLUMBING, HEATING & A/C RECEIVES NATIONAL HONORS



Local contractor Bryan Stansell, President and Owner of Fulton Plumbing, Heating & A/C, Atlanta, earned first runner- up honors in the prestigious TRANE and Plumbing-Heating-Cooling Contractors - National Association (PHCC) 2004 HVAC Contractor of the Year competition. The award recognizes excellence in the HVAC industry.

Candidates for "HVAC Contractor of the Year" are evaluated by a committee of PHCC members using a 100-point system that weighs accomplishments in six areas: Professionalism, Merchandising Skills, Management Skills, Innovative Plumbing Skills, Trade Involvement and Community Service. In recognition of being named HVAC Contractor of the Year runner-up Stansell received a cash award and a plaque.

Stansell was nominated by the Plumbing and Mechanical Association of Georgia (PMA) for his commitment to the industry and the association. His company has been a member of PMA for 50 years and he is past president of the association.

## ELECTION REPORT

### CONTINUED FROM PAGE 1

Some current chairmen of the 14 other Senate committees will almost certainly shift to open chairmanships, perhaps affecting a majority of the Senate committees. Senator Mitch Seabaugh is currently chairman of the Regulated Industries and Utilities Committee, the committee that normally acts on bills related to the plumbing business. Sen. Seabaugh could well be in line for one of the vacant chairmanships.

Eight current members of Senate Regulated Industries and Utilities are returning for 2005. In addition to Chairman Seabaugh, they are Eric Johnson (R) of Savannah, David Shafer (R) of Duluth, Gloria Butler (D) of Clarkston, Ed Harbison (D) of Columbus, Jack Hill (R) of Riedsville, Regina Thomas (D) of Savannah, and Tommie Williams (R) of Lyons. Those not returning are Senators Rooney Bowen (R) of Cordele, Charlie Tanksley (R) of Marietta, and Nadine Thomas (D) of Atlanta.

### HOUSE LEADERSHIP ALREADY IN PLACE

Republicans won 96 seats in the 180-member House of Representatives. The Republican majority increased even more after the election when two South Georgia Democrats, Chuck Sims of Douglas and Hinson Mosley of Jesup, switched parties.

With their first majority since Reconstruction, House Republicans have moved quickly to select their leaders and avoid infighting once the session begins. New leaders will officially be elected by House of Representatives when the 2005 General Assembly convenes January 10. However, the new Republican majority has already agreed that the new Speaker of the House will be Dallas attorney Glenn Richardson. Mark Burkhalter, an Alpharetta businessman, is Speaker Pro Tempore and Jerry Keen of St. Simons Island is Majority Leader.

The Republican ascent means that virtually all House committees will have new chairmen, and committee rosters are likely to be very different as well. Even committee jurisdictions are likely to change. Under Democratic leadership, the old House Industry Committee was split up two years ago into the Public Utilities & Telecommunications Committee and the Governmental Affairs Committee, with the latter being responsible for plumbing and other construction trade issues. It remains to be seen whether the new leadership will keep the two new committees, go back to an Industry Committee, or take an entirely new approach.

There is one Georgia Democrat who can say "I told you so." Senator Zell Miller accurately predicted the outcome of this race in his book, *A National Party No More*.

## AREA MEETINGS PLANNING SESSION



A meeting was held on Wednesday, December 1st at Noland Company with the Area Meeting Chairmen, meeting supporters and PMA staff. The focus for 2005 is keeping area meetings organized, informative and fun in order to attract higher attendance. PMA President Chip Greene, pictured at right, leads the meeting. Carolyn Greene, picture bottom right, describes local meeting structure in the D.C. area.



Pictured above, l to r, Danny Richardson, PMA Secretary/Treasurer; Ron Kikta, PMA 2nd Vice President & NE Metro Chair; Glen Andrews, Ferguson; Ted Zurn, PMA 1st Vice President; Ellen Whitaker, PMA Staff; Carolyn Greene, Dupree Plumbing.



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## PHCC EDUCATIONAL FOUNDATION

### The Foreman/Superintendent As Field Leader March 4 - 5, 2005 Macon, Georgia

The project foreman/superintendent is the first line of management in the company and must become the quarterback by learning more than just the technical trade skills required to install the work. Like a quarterback, he must have a carefully crafted and practiced game plan (or else it's sandlot football). In addition, he must be able to execute the plan and adjust it when team mates get hurt. The foreman/superintendent also must provide accurate feedback to the coaches on the bench and, AT ALL TIMES, he must keep his eyes on the goal of winning the game. That's what this program is about-Winning the Construction Project Game-by enhancing the skills of your field leaders and helping them achieve all-pro status.

#### The topics included in this two-day seminar include:

- The 10 Commandments of Field Supervision
- The Foreman/Superintendent as Team Leader
- Pre-fab and the Reluctant Foreman/Superintendent
  - Paperwork and the Reluctant Foreman/Superintendent
    - Scheduling for Field Leaders
    - Keeping Your Eye on the Prize
    - Managing Multiple Projects
- What to Do When It Hits the Fan-Managing Change on the Project

#### About the Speaker:

Kirk Alter, Associate Professor in Purdue University's Department of Building Construction Management and president of Fast Management, Inc., has been a full-time participant in the mechanical construction industry since 1974. He started his career path as an apprentice, progressed to superintendent and ended up as vice president and owner. Kirk brings a well-rounded perspective to the training sessions he offers and delivers on his promise to provide tangible tools and skills to attendees. He is PHCC's Program Director at Purdue for the Managing PHC Projects Course.

**Seminar:** Friday, March 4th - 8 a.m. to 4:30 p.m.  
Saturday, March 5th - 8 a.m. to 4:30 p.m.

**Cost:** \$350.00 per person PHCC-NA Member  
\$395.00 per person Non-Members

Fee includes training materials, beverage breaks and lunch both days.

**Preregistration is required.  
Registration Forms will be mailed to  
members and are available on-line at  
[www.Plumbingpros.com](http://www.Plumbingpros.com)**

The Plumbing-Heating-Cooling Contractors-National Association Educational Foundation is the world class organization that enables p-h-c contractors to create a new, exciting future by funding research; developing and delivering powerful educational opportunities for the success of the p-h-c professional.



#### Kohler/Foundation Seminar Series

Kohler Company and the PHCC Educational Foundation have teamed up to provide contractors with pertinent, professional educational seminars. Many of these one and two day seminars target the larger commercial and residential construction contractor, while others focus on small contractors at the regional and local level. Upon request, these seminars can be brought to your local area. With a variety of class topics, locations and formats, you will find a Foundation program to meet your individual needs.

**2005 Plumbing Review Course  
Registration Schedule  
now available online at:  
[www.Plumbingpros.com](http://www.Plumbingpros.com)**

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The More  
Some Things  
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